

## Buying insurance online seems so much faster and easier. Why would I bother going to see someone?



Direct means easy, right? Cut out the middle man. Save money. Maybe not.



If it sounds too good to be true, chances are, it is.



And often going direct can end up costing you a lot more in the long run compared to getting advice.



The reason online insurance seems easier is they tend to ask less questions when you apply, and instead ask more questions when you need to claim.



Therefore, you run the risk of thinking you're covered for something that you're not. And that's not good.



However, getting insurance through a specialist insurance adviser like us, means there is more to do upfront, sometimes including a medical check and providing in depth personal and financial information.



But it means you will be clear about what you're covered for, and confident you've got a policy that will pay a claim if you are eligible.



What's that worth?

### LET ME ASK:

Are you sure the policy you've chosen is value for money and confident you're covered for everything you think you are? If there is any doubt, let's chat.